



Trusted For Lifting & Rigging

FOR IMMEDIATE RELEASE

Gaylin's revenue soars 30.4% to S\$25.8 million for 1QFY2015; Achieves 15.9% rise in earnings to S\$2.7 million

Summary of Financial Results For the Period Ended 30 June:

S\$'million	1Q FY2015 (3M)	1Q FY2014 (3M)	+ /(-) %
Revenue	25.8	19.8	30.4
Gross Profit	7.4	6.0	23.5
GP Margin (%)	28.8	30.4	-1.6pts
EBITDA	4.1	3.4	21.9
EBITDA Margin (%)	16.0	17.1	-1.1 pts
Net Profit Attributable to Shareholders	2.7	2.3	15.9
Net Profit Margin (%)	10.6	11.8	-1.2pts

Singapore, 13 August 2014 - Gaylin Holdings Limited (藝林控股有限公司) ("Gaylin" or the "Group"), one of the largest Singapore-based multi-disciplinary specialist providers of rigging and lifting solutions to the global offshore oil and gas ("O&G") industry, today reported a sterling 30.4% year-on-year rise in revenue to S\$25.8 million for the first quarter ended 30 June 2014 ("1QFY2015"), compared to S\$19.8 million in the corresponding quarter last year ("1QFY2014"). With this, the Group's net profit attributable to shareholders in the current quarter was lifted by 15.9% to S\$2.7 million compared to S\$2.3 million a year ago.

The Group's commendable topline growth was achieved on the back of a strong performance from its rigging and lifting as well as the ship chandling segments, which contributed S\$4.3 million and S\$1.7 million toward the revenue improvement in 1QFY2015.

Gross profit increased by 23.5% to S\$7.4 million in 1QFY2015 while gross profit margin dipped slightly by 1.6 percentage points to 28.8%, as sales of lower margin products formed a higher proportion of the Group's revenue during the quarter.

In 1QFY2015, distribution costs and administrative expenses incurred were generally higher which were in line with the Group's active business expansion over the last one year, increasing 31% and 38% to



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S\$1.0 million and S\$2.7 million respectively. However, the increase was cushioned by a 76.6% decrease in other operating expenses because of lower foreign exchange loss incurred.

The Group issued 6 million new shares when it completed the acquisition of a 51% equity interest in Rig Marine Holdings FZC in June 2014. This raised the Group's number of shares in issue to 438 million shares and boosted its issued and paid-up share capital from S\$47.2 million to S\$50.6 million. The Group's earnings per share ("EPS") for 1QFY2015 and net asset value per share ("NAV") as at 30 June 2014 were 0.63 Singapore cents and 23.75 Singapore cents respectively. This compared to EPS of 0.54 Singapore cents for 1QFY2014 and NAV of 22.68 Singapore cents as at 31 March 2014.

Commenting on the results, CEO Mr Desmond Teo said "We are pleased that Gaylin has kickstarted 1QFY2015 positively with healthy revenue growth and, despite rising operational costs, maintained our profitability. In the course of FY2014, we expanded our market presence from three to nine countries, including the Middle East and the Caspian Sea region through strategic mergers and acquisitions. With our enhanced global network and a wider offering of products and services gained from our acquisitions, we are well-positioned and stand ready to capitalise on new business opportunities that may arise."

Outlook

Notwithstanding an uncertain world economy, the Group is cautiously optimistic that the O&G industries will remain positive in the next 12 months.

"We are confident that we will be well-placed to serve the rising needs of the industry when the world economy and global energy demand picks up. The demand for our products and services is generally driven by the level of activities in the exploration, development and production of oil and gas in the global offshore O&G industry. As always, our aim is to further create sustainable value for shareholders. Moving forward, we will focus on integrating the new companies we have invested in so as to realise optimal synergies and efficiency for the larger Group," reiterated Mr Teo.

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About Gaylin Holdings Limited

Founded in 1974, Gaylin Holdings Limited is one of the largest Singapore-based, multi-disciplinary specialist providers of rigging and lifting solutions to the global offshore oil and gas ("O&G") industry. With a current staff strength of over 450 and approximately 1.4 million square feet of office, manufacturing and warehousing facilities in Singapore, Malaysia, Vietnam, Indonesia, China, South Korea, the United Arab Emirates ("the UAE"), Azerbaijan and Kazakhstan, the Group is a trusted one-stop service provider. Through our global network of offices, Gaylin serves a diverse base of customers from Asia, Oceania, Europe, the Middle East and Africa. In 2012, Gaylin became a public-listed company on the Mainboard of the Singapore Exchange ("SGX-ST") (Stock code: RF7).

Gaylin offers rigging and lifting equipment such as heavy lift slings and grommets, wire rope slings, crane wire, mooring equipment and related fittings and accessories; and also provides related services such as load testing, spooling services, rental services and other fabrication services. In addition, the Group operates a ship chandling business.

Gaylin was awarded the bizSAFE STAR and SS506: Part 1:2009, OHSAS 18001:2007 certifications in 2013 for the manufacture of wire rope slings. Gaylin is also ISO 9002-certified since 1998 for the manufacture of wire rope slings and ISO 9001:2008-certified since 2012 for its quality management system. In 2014, Gaylin received ISO/IEC 17020:2012 certification for lifting equipment inspection from the Singapore Accreditation Council (SAC). In recognition of its drive for excellence, Gaylin has been conferred the "Enterprise 50 (E50) Award" in 2009, the "2011 Singapore Brand Award" and the "Promising SME 500 Award" in the platinum category in 2012.

CIMB Bank Berhad, Singapore Branch was the Issue Manager for the initial public offering and the listing of the Company's shares on the Main Board of the SGX-ST. The Issue Manager assumes no responsibility for the contents of this announcement.

Issued on behalf of Gaylin Holdings Limited:

August Consulting

Silvia Heng, silvia@august.com.sg

Serene Chia, serene@august.com.sg

T: 65 6733 8873