



UNAUDITED FOURTH QUARTER AND FULL YEAR FINANCIAL STATEMENTS AND DIVIDEND ANNOUNCEMENT FOR THE YEAR ENDED 31 MARCH 2013

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year

CONSOLIDATED INCOME STATEMENT

	Group			Group		
	4th Qtr Ended 31/03/2013	31/03/2012	Incr/ (decr) %	Financial year end 31/03/2013	31/03/2012	Incr/ (decr) %
	S\$'000	S\$'000		S\$'000	S\$'000	
Revenue	24,090	18,089	33.2	77,117	71,447	7.9
Cost of sales	(16,167)	(11,334)	42.6	(52,233)	(47,773)	9.3
Gross profit	7,923	6,755	17.3	24,884	23,674	5.1
Other income	118	223	(47.1)	207	475	(56.4)
Distribution costs	(796)	(529)	50.5	(2,900)	(2,142)	35.4
Administrative expenses	(2,671)	(1,152)	131.9	(7,566)	(4,643)	63.0
Other operating expenses	(183)	(11)	NM	(319)	(212)	50.5
Interest expenses	(389)	(477)	(18.4)	(1,834)	(1,518)	20.8
Profit before income tax	4,002	4,809	(16.8)	12,472	15,634	(20.2)
Income tax expense	(577)	(720)	(19.9)	(1,981)	(2,663)	(25.6)
Profit for the period/year	3,425	4,089	(16.2)	10,491	12,971	(19.1)
Attributable to:						
Shareholders of the Company	3,425	4,089	(16.2)	10,491	12,971	(19.1)
Non-controlling interests	-	-	NM	-	-	NM
	3,425	4,089	(16.2)	10,491	12,971	(19.1)
Gross profit margin	32.9%	37.3%		32.3%	33.1%	
Net profit margin	14.2%	22.6%		13.6%	18.2%	
EBITDA ⁽¹⁾ (S\$'000)	4,881	5,773	(15.5)	16,155	18,972	(14.8)
EBITDA margin	20.3%	31.9%		20.9%	26.6%	
EPS ⁽²⁾	0.79	1.36	(41.9)	2.43	4.32	(43.8)

⁽¹⁾ : Denotes earnings before interest, taxes, depreciation and amortization

⁽²⁾ : Earnings per share

NM: Not meaningful

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Group			Group		
	4th Qtr Ended		Incr/ (decr)	Financial year end		Incr/ (decr)
	31/03/2013	31/03/2012		31/03/2013	31/03/2012	
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Profit for the period/year	3,425	4,089	(16.2)	10,491	12,971	(19.1)
Other comprehensive (loss)/income						
Exchange differences on translation of foreign operations	(7)	(42)	(83.3)	15	(36)	NM
Other comprehensive (loss)/income for the period/year	(7)	(42)	(83.3)	15	(36)	NM
Total comprehensive income for the period/year	3,418	4,047	(15.5)	10,506	12,935	(18.8)
Total comprehensive income attributable to:						
Shareholders of the Company	3,418	4,047	(15.5)	10,506	12,935	(18.8)
Non-controlling interests	-	-	NM	-	-	NM
	3,418	4,047	(15.5)	10,506	12,935	(18.8)

1(a)(ii) Profit before income tax is arrived at after charging/(crediting) the following:

	Group			Group		
	4th Qtr Ended		Incr/ (decr)	Financial year end		Incr/ (decr)
	31/03/2013	31/03/2012		31/03/2013	31/03/2012	
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Allowance for doubtful trade receivables, net	10	(1)	NM	(11)	(19)	(42)
Receivables written off	-	12	(100)	16	12	33
Depreciation of property, plant and equipment	490	487	1	1,849	1,820	2
Amortisation of intangible asset	15	-	NM	15	-	NM
Foreign exchange loss (gain)	173	(131)	NM	261	199	31
Gain on disposal of property, plant and equipment	-	-	NM	(8)	(350)	(98)
Excess of fair value of net identifiable assets over consideration paid for a subsidiary	(66)	-	NM	(66)	-	NM
Interest income	(23)	-	NM	(24)	(1)	NM
Interest expenses	389	478	(19)	1,834	1,518	21
Inventory written back	(170)	(1,051)	(84)	(170)	(1,051)	(84)

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

STATEMENTS OF FINANCIAL POSITION

	Group		Company	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
	S\$'000	S\$'000	S\$'000	S\$'000
<u>ASSETS</u>				
Current assets				
Cash and bank balances	21,408	4,200	20,056	31
Trade receivables	27,421	18,773	-	-
Other receivables	860	494	24,126	54
Inventories	104,058	86,973	-	-
Total current assets	<u>153,747</u>	<u>110,440</u>	<u>44,182</u>	<u>85</u>
Non-current assets				
Property, plant and equipment	10,980	8,876	-	-
Long term assets	76	-	-	-
Intangible asset	225	-	-	-
Subsidiaries	-	-	5,500	5,491
Total non-current assets	<u>11,281</u>	<u>8,876</u>	<u>5,500</u>	<u>5,491</u>
Total assets	<u><u>165,028</u></u>	<u><u>119,316</u></u>	<u><u>49,682</u></u>	<u><u>5,576</u></u>
<u>LIABILITIES AND EQUITY</u>				
Current liabilities				
Trade payables	16,417	9,896	-	-
Other payables	1,311	503	707	412
Current portion of bank borrowings	37,690	47,163	-	-
Current portion of finance leases	1,011	937	-	-
Income tax payable	1,956	3,405	105	-
Total current liabilities	<u>58,385</u>	<u>61,904</u>	<u>812</u>	<u>412</u>
Non-current liabilities				
Bank borrowings	15,758	20,693	-	-
Finance leases	927	1,628	-	-
Deferred tax liability	266	129	-	-
Total non-current liabilities	<u>16,951</u>	<u>22,450</u>	<u>-</u>	<u>-</u>
Capital and reserves				
Share capital	47,224	3,000	47,224	3,000
Retained earnings	42,542	32,051	1,646	2,164
Translation reserve	(74)	(89)	-	-
Equity attributable to shareholders of the Company	<u>89,692</u>	<u>34,962</u>	<u>48,870</u>	<u>5,164</u>
Non-controlling interests	0	-	-	-
Total equity	<u>89,692</u>	<u>34,962</u>	<u>48,870</u>	<u>5,164</u>
Total liabilities and equity	<u><u>165,028</u></u>	<u><u>119,316</u></u>	<u><u>49,682</u></u>	<u><u>5,576</u></u>

1(b)(ii) In relation to the aggregate amount of group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year

Amount repayable in one year or less, or on demand

	31/03/2013		31/03/2012	
	Secured S\$'000	Unsecured S\$'000	Secured S\$'000	Unsecured S\$'000
Term loans	6,045	-	10,938	239
Money market loan	3,000	-	3,000	-
Bank bills payables	6,285	17,360	10,552	18,434
Finance leases	1,011	-	937	-
Time loans	-	5,000	-	4,000
	<u>16,341</u>	<u>22,360</u>	<u>25,427</u>	<u>22,673</u>

The amount repayable after one year

	31/03/2013		31/03/2012	
	Secured S\$'000	Unsecured S\$'000	Secured S\$'000	Unsecured S\$'000
Term loans	15,758	-	20,693	-
Finance leases	927	-	1,628	-
	<u>16,685</u>	<u>-</u>	<u>22,321</u>	<u>-</u>

Details of any collaterals

Certain bank borrowings are secured by a legal mortgage over the Group's leasehold land and buildings, joint and several personal guarantees of the executive directors and Chief Administrative Officer, a floating charge over certain inventories of the Group and corporate guarantees of the Company and a certain subsidiary.

Finance leases are secured by charges over the leased assets.

1 (c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

CONSOLIDATED STATEMENT OF CASH FLOWS

	Group		Group	
	4th Qtr Ended		Financial year end	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
	S\$'000	S\$'000	S\$'000	S\$'000
Operating activities				
Profit before tax	4,002	4,809	12,472	15,634
Adjustment for :				
Interest expenses	389	478	1,834	1,518
Interest income	(23)	-	(24)	(1)
Depreciation of property, plant and equipment	490	487	1,849	1,820
Amortisation of intangible asset	15	-	15	-
Allowance for doubtful trade receivables, net	10	(1)	(11)	(19)
Trade receivables written off	-	12	16	12
Other receivables written off (non-trade)	-	-	-	1
Gain on disposal of property, plant and equipment	-	-	(8)	(350)
Excess of fair value of net identifiable assets over consideration paid for a subsidiary (Note A)	(66)	-	(66)	-
Net foreign exchange (gain) loss - unrealised	(32)	215	(1)	217
Inventory written back	(170)	(1,051)	(170)	(1,051)
Trade payables written back	-	(43)	-	(43)
Operating cash flows before movements in working capital	<u>4,615</u>	<u>4,906</u>	<u>15,906</u>	<u>17,738</u>
Trade receivables	(8,020)	(181)	(7,369)	2,095
Other receivables and prepayments	(134)	(258)	(293)	(167)
Inventories	(4,326)	(394)	(16,868)	(10,107)
Trade payables	5,181	(1,158)	5,588	(4,273)
Other payables	350	(51)	782	(14)
Cash (used in) from operations	<u>(2,334)</u>	<u>2,864</u>	<u>(2,254)</u>	<u>5,272</u>
Interest received	23	-	24	1
Income tax refunded (paid)	3	-	(3,408)	(2,161)
Net cash (used in) from operating activities	<u>(2,308)</u>	<u>2,864</u>	<u>(5,638)</u>	<u>3,112</u>
Investing activities				
Proceeds from disposal of property, plant and equipment	-	-	23	502
Purchases of property, plant and equipment	(247)	(246)	(1,722)	(1,722)
Purchase of long term assets	-	-	(76)	-
Purchase of a subsidiary (Note A)	(1,236)	-	(1,236)	(75)
Net cash used in investing activities	<u>(1,483)</u>	<u>(246)</u>	<u>(3,011)</u>	<u>(1,295)</u>

	Group		Group	
	4th Qtr Ended		Financial year end	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
	S\$'000	S\$'000	S\$'000	S\$'000
Financing activities				
Repayment of loan to immediate holding company	-	-	-	(10,750)
Interest paid	(389)	(478)	(1,834)	(1,518)
Dividend paid	-	-	-	(25,300)
Repayment of obligations under finance leases	(331)	(240)	(1,038)	(1,263)
New loans obtained	-	-	1,000	34,000
(Decrease) increase in bank bills	(2,907)	4,151	(5,348)	9,774
Repayment of bank loans	(257)	(583)	(11,150)	(2,068)
Proceeds from issue of shares of the Company	-	-	44,224	3,000
Contributions from non-controlling interests	0	-	0	-
Net cash (used in) from financing activities	<u>(3,884)</u>	<u>2,850</u>	<u>25,854</u>	<u>5,875</u>
Net (decrease) increase in cash and cash equivalents	(7,675)	5,468	17,205	7,692
Exchange difference on cash and cash equivalents	3	5	3	5
Cash and cash equivalents (overdrawn) at beginning of the year	29,080	(1,273)	4,200	(3,497)
Cash and cash equivalents at end of year	<u>21,408</u>	<u>4,200</u>	<u>21,408</u>	<u>4,200</u>

Note A

The excess of fair value of net identifiable assets over consideration paid for a subsidiary was calculated as follows:

Identifiable assets and liabilities at the date of acquisition

	Fair value
	S\$'000
Cash and bank balances	234
Trade receivables	1,237
Other receivables	34
Inventories	46
Property, plant and equipment	1,842
Intangible asset	240
Trade payables	(881)
Other payables	(18)
Income tax payable	(18)
Bank borrowing	(1,084)
Deferred tax liability	(96)
Net assets	<u>1,536</u>
Excess of fair value of net identifiable assets over consideration paid	<u>(66)</u>
Total consideration satisfied by cash	1,470
Less: cash and bank balances acquired	(234)
Net cash flows arising from acquisition of subsidiary	<u>1,236</u>

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

STATEMENT OF CHANGES IN EQUITY

	Share capital	Translation reserves	Retained earnings	Total	Non-controlling interests	Total equity
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Group						
Balance at 1 April 2012	3,000	(89)	32,051	34,962	-	34,962
Issuance of shares	44,224	-	-	44,224	0	44,224
Total comprehensive income for the year	-	15	10,491	10,506	-	10,506
Balance at 31 March 2013	47,224	(74)	42,542	89,692	0	89,692
Balance at 1 April 2011	-	(53)	44,380	44,327	-	44,327
Issuance of shares	3,000	-	-	3,000	-	3,000
Dividends paid	-	-	(25,300)	(25,300)	-	(25,300)
Total comprehensive income for the year	-	(36)	12,971	12,935	-	12,935
Balance at 31 March 2012	3,000	(89)	32,051	34,962	-	34,962

Company

Balance at 1 April 2012	3,000	-	2,164	5,164	-	5,164
Issuance of shares	44,224	-	-	44,224	-	44,224
Total comprehensive loss for the year	-	-	(518)	(518)	-	(518)
Balance at 31 March 2013	47,224	-	1,646	48,870	-	48,870
Balance at 1 April 2011	-	-	(12)	(12)	-	(12)
Issuance of shares	3,000	-	-	3,000	-	3,000
Dividends paid	-	-	(25,300)	(25,300)	-	(25,300)
Total comprehensive income for the year	-	-	27,476	27,476	-	27,476
Balance at 31 March 2012	3,000	-	2,164	5,164	-	5,164

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

	Number of shares	Issued and paid-up share capital (S\$)
Issued and paid-up shares as at date of incorporation	1	1
Issue of new shares to the immediate holding company	2,999,999	2,999,999
	<u>3,000,000</u>	<u>3,000,000</u>
Sub-division of shares	300,000,000	3,000,000
New shares issued pursuant to IPO	132,000,000	44,223,533*
Total as at 31 March 2013	<u>432,000,000</u>	<u>47,223,533</u>

* The proceeds from issuance of IPO shares are net of IPO expenses of S\$1,976,467.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	31/03/2013	31/03/2012
The total number of issued shares excluding treasury shares	432,000,000	3,000,000

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable. There were no treasury shares during and as at the end of the current financial year reported on.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have not been audited and/or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Company has adopted the same accounting policies and methods of computation in the financial statements for the current financial period as those applied in the Group's most recently audited financial statements for the year ended 31 March 2012.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and effect, of the change

Not applicable.

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year after deducting any provision for preference dividends

	Group		Group	
	4th Qtr Ended		Financial year end	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
Net profit after tax attributable to shareholders of the Company (S\$'000)	3,425	4,089	10,491	12,971
Weighted average ordinary shares for calculation of ('000):				
- Basic earnings per share	432,000	300,000	432,000	300,000
- Diluted earnings per share	432,000	300,000	432,000	300,000
Earnings per share ("EPS") (cents/share)				
(a) Based on the weighted average number of ordinary shares on issue	0.79	1.36	2.43	4.32
(b) On a fully diluted basis	0.79	1.36	2.43	4.32

For comparative purpose, EPS for the periods reported on have been computed based on net profit after tax attributable to shareholders for such periods divided by the number of shares (adjusted for the sub-division of each share in the existing issued share capital of our Company into 100 shares as described in part 1(d)(ii) above).

The Company has no dilutive equity instruments as at 31 March 2013.

7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on; and (b) immediately preceding financial year

	Group		Company	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
Net asset value as at the end of year (S\$'000)	89,692	34,962	48,870	5,164
Number of ordinary shares issued at the end of the year ('000)	432,000	300,000	432,000	300,000
Net asset value per ordinary share (cents)	20.76	11.65	11.31	1.72

For comparative purpose, net asset value for the year reported on have been computed based on net asset value divided by the number of shares issued at the end of year (adjusted for the sub-division of each share in the existing issued share capital of our Company into 100 shares as described in part 1(d)(ii) above).

8. Review of the Group's performance

Revenue

The Group's revenue for the full year ended 31 March 2013 ("FY2013") was S\$77.1 million with an increase of S\$5.7 million or 7.9% compared to S\$71.4 million for the financial year ended 31 March 2012 ("FY2012"). For the fourth quarter ended 31 March 2013 ("4Q FY2013"), the Group's revenue was S\$24.1 million, 33.2% higher than the S\$18.1 million in the fourth quarter ended 31 March 2012 ("4Q FY2012"). The increase was mainly due to revenue contribution from Allseas Marine Services Pte Ltd ("Allseas Marine") of S\$2.0 million coupled with the project based nature of some of our key customers in 4Q FY2013. Allseas Marine was acquired by the Group in 4Q FY2013.

Gross profit

Gross profit increased by S\$1.2 million or 5.1% from S\$23.7 million in FY2012 to S\$24.9 million in FY2013. The corresponding gross profit margin decreased slightly from 33.1% to 32.3%. For 4Q FY2013, the gross profit was S\$7.9 million, 17.3% higher than the S\$6.8 million achieved in 4Q FY2012, mainly due to higher revenue in 4Q FY2013. The corresponding gross profit margin decreased from 37.3% to 32.9%, mainly due to a write back of the carrying value of inventories of approximately S\$1.1 million in 4Q FY2012 as compared to S\$0.2 million in 4Q FY2013 as a result of higher net realisable value of the inventories assessed by an independent valuer.

Other income

Other income decreased by S\$0.3 million in FY2013 as compared to FY2012 mainly due to gain on disposal of motor vehicles of S\$0.3 million recorded in FY2012.

Distribution costs

Distribution costs increased by S\$0.8 million or 35.4% in FY2013 as compared to FY2012 mainly due to increase in advertising and marketing expenses of S\$0.3 million and staff cost of S\$0.5 million as we increase our headcount to support business expansion.

Administrative expenses

Administrative expenses increased by S\$2.9 million or 63.0% in FY2013 as compared to FY2012 mainly due to: (i) an increase in IPO expenses of S\$0.6 million; (ii) an increase in donation of S\$0.4 million; (iii) an increase in staff cost of S\$1.3 million as we increase our headcount to support business expansion and accrual of performance bonus for executive directors and Chief Administrative Officer of S\$0.2 million; (iv) an increase in acquisition-related costs of S\$0.2 million; (v) an increase in travelling expenses of S\$0.2 million; and (vi) directors' fee of S\$0.1 million.

Similarly for 4Q FY2013, administrative expenses of S\$2.7 million was 131.9% higher than that in 4Q FY2012. The increase was mainly due to: (i) an increase in staff cost of S\$0.8 million; (ii) an increase in donation of S\$0.2 million; (iii) an increase in acquisition-related costs of S\$0.2 million and (iv) directors' fee of S\$0.1 million.

Other operating expenses

Other operating expenses increased by S\$0.1 million in FY2013 as compared to FY2012 mainly due to higher foreign exchange loss incurred.

Interest expenses

Interest expenses increased by S\$0.3 million or 20.8% from S\$1.5 million in FY2012 to S\$1.8 million in FY2013 mainly due to higher average bank borrowings.

Profit for the year

As a result of the above reasons, profit for FY2013 decreased by S\$2.5 million or 19.1% from S\$13.0 million in FY2012 to S\$10.5 million in FY2013.

Review of statement of financial position and cash flows

Current Assets

The current assets increased by S\$43.3 million from S\$110.4 million as at 31 March 2012 to S\$153.7 million as at 31 March 2013. The increase was mainly due to (i) an increase in cash and bank balances of S\$17.2 million mainly attributable to IPO proceeds; (ii) increase in inventories of S\$17.1 million in line with our strategy to be an inventory specialist; and (iii) higher trade receivables of S\$8.6 million mainly due to higher sales in 4Q FY2013.

Non-Current Assets

The non-current assets increased by S\$2.4 million from S\$8.9 million as at 31 March 2012 to S\$11.3 million as at 31 March 2013. The increase was mainly from higher fixed assets costs of S\$1.9 million and intangible asset relating to customer relationships of S\$0.2 million resulting from the acquisition of Allseas Marine.

Current liabilities

The current liabilities decreased by S\$3.5 million from S\$61.9 million as at 31 March 2012 to S\$58.4 million as at 31 March 2013. The decrease was mainly due to (i) decrease in bank borrowings of S\$9.5 million from bank bill payables of S\$5.3 million and short term loans of S\$4.1 million; (ii) a decline in income tax payable by S\$1.4 million which was partially offset by (i) an increase in trade payable of S\$6.5 million mainly due to higher purchases in 4Q FY2013; and (ii) an increase in other payables of S\$0.8 million mainly from accrued operating expenses for performance bonus for executive directors and Chief Administrative Officer, employee bonus, unutilised annual leave and directors' fee.

Non-current liabilities

Non-current liabilities decreased by S\$5.5 million from S\$22.4 million as at 31 March 2012 to S\$16.9 million as at 31 March 2013 mainly due to repayment of bank borrowings and finance leases.

Capital and reserves

The increase in capital and reserves of S\$54.7 million was mainly attributable to (i) net proceeds from issuance of 132,000,000 new shares pursuant to the IPO of S\$44.2 million; and (ii) profit earned during the period of S\$10.5 million.

Cash Flows

FY2013 ended 31 March 2013

Net cash used in operating activities

In FY2013, we generated net cash of S\$15.9 million from operating activities before changes in working capital.

Our net working capital outflow amounted to S\$21.5 million. This was mainly due to: (i) an increase in trade receivables and other receivables of S\$7.7 million mainly attributable to higher sales in 4Q FY2013; and (ii) an increase in inventories of S\$16.9 million in line with our strategy to be an inventory specialist and due to anticipated market demand.

The above increase was partially offset by an increase in trade payables and other payables of S\$6.4 million mainly due to higher purchase. We paid income tax of S\$3.4 million.

Overall our net cash used in operating activities amounted to S\$5.6 million.

Net cash used in investing activities

Net cash used in investing activities amounted to S\$3.0 million in FY2013. This was mainly due to the purchase of plant and equipment of S\$1.7 million and acquisition of Allseas Marine of S\$1.2 million in 4Q FY2013.

Net cash from financing activities

Net cash from financing activities amounted to S\$25.9 million in FY2013. This was mainly due to net proceeds from the issuance of new shares of S\$44.2 million which was partially offset by (i) the repayment of bank borrowings and related interest of S\$17.3 million; and (ii) the repayment of obligations under finance leases of S\$1.0 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

In our announcement on 8 February 2013, we have disclosed that technical compliance requirements relating to the installation of the test bed would delay the commencement of the full operations of our Malaysian facilities to the first half of year 2013. We now expect full operations to commence only within the second half of year 2013 to comply with on-site stringent foundation works requirements in connection with the test bed installation.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Notwithstanding that the world economy remains uncertain, the Group is cautiously optimistic that the outlook on the oil and gas industries will be positive in the next 12 months. The demand for our products and services is generally driven by the level of activities in the exploration, development and production of oil and gas in the global offshore O&G industry.

As announced on 19 March 2013, the Group has entered into a framework agreement with regards to a proposed acquisition of Lv Yang (Tianjin) Offshore Equipment Co. Ltd. This is in line with the Group's expansion plan into the Asian markets. As at the date of this announcement, clearance with the relevant PRC authorities on the transfer of shares is still in progress.

The Group remains committed to expand our operations through acquisitions and strategic collaborations. These future plans, however, are subject to economic and market conditions.

11. Dividend

11(a) Any dividend declared for the current financial period reported on?

Yes. Please see Note 18.

11(b) Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes

11(c) Date payable

To be announced at a later date.

11(d) Books closure date

To be announced at a later date.

12. If no dividend has been declared/ recommended, a statement to that effect.

Not applicable

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

Not applicable as no IPT mandate has been obtained.

- 14 Please disclose the status on the use of proceeds raised from IPO and any offerings pursuant to Chapter 8 and whether the use of proceeds is in accordance with the stated use. Where the proceeds have been used for working capital purposes, a breakdown with specific details on how the proceeds have been applied must be disclosed.

In accordance with the "Use of Proceeds and Listing Expenses" section of our IPO prospectus dated 17 October 2012, the net proceeds ("Net Proceeds") have been utilised as follows:

Use of Net Proceeds	Allocation of Net Proceeds	Net Proceeds utilised as at 31 March 2013	Balance of Net Proceeds as at 31 March 2013
	S\$'000	S\$'000	S\$'000
Expansion of our operations into Asian and/or other markets	20,000	1,628	18,372
Expansion of our operations into Malaysia	2,000	814	1,186
General working capital	21,293	21,293	-
	<u>43,293</u>	<u>23,735</u>	<u>19,558</u>

Breakdown of general working capital

	S\$'000
Inventories	7,778
Trade and other payables	11,748
Income tax	1,767
	<u>21,293</u>

PART II-ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This is not applicable to Q1, Q2, Q3 or Half Year Results)

- 15 Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

Segmental information

The Group operates and manages its business primarily as a single operating segment in the supply and manufacture of rigging and lifting equipment and provision of related services. The Group's Chief Executive Officer reviews the combined results prepared based on Group's accounting policy when making decisions, including the allocation of resources and assessment of performance of the Group.

Geographical information

The Group operates mainly in the geographical areas of Singapore, Malaysia, Asia (including Vietnam), Europe and Others. The Group's revenue from external customers by geographical location is detailed below:

Revenue from external customers
(based on location of customer)

	Group		Incr/ (decr) %
	FY2013 S\$'000	FY2012 S\$'000	
Singapore	32,433	37,080	(12.5)
Malaysia	8,737	5,635	55.0
Asia ⁽¹⁾ ⁽²⁾	14,639	9,935	47.3
Europe ⁽¹⁾	13,849	9,170	51.0
Others ⁽¹⁾	7,459	9,627	(22.5)
	77,117	71,447	7.9

⁽¹⁾ Revenue from countries in "Asia", "Europe" and "Others" includes revenue from customers in countries that individually account for less than 10% of the Group's revenue.

⁽²⁾ Revenue from Asia excludes revenue from Singapore and Malaysia.

- 16 In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by business or geographical segments.**

The Group typically experiences a fluctuation in revenue contribution from each customer in each financial year due to the project based nature of our business and industry, whereby our customers' projects typically differ in their scope and size, and their occurrence is irregular, resulting in the supply of different products to them on an irregular basis.

Sales to our Europe based customers increased by S\$4.7 million mainly due to a project for an existing customer based in Europe. Similarly, sales to our Malaysia and Asia based customers increased by S\$3.1 million and S\$4.7 million respectively mainly due to more orders awarded to our existing and new customers in these regions. On the other hand, revenue contribution from Singapore and Others decreased by S\$4.6 million and S\$2.2 million respectively mainly due to the project based nature of some of our key customers.

- 17 A breakdown of sales as follows:**

	Group		Incr/ (decr) %
	FY2013 S\$'000	FY2012 S\$'000	
(a) Sales reported for the first half year	39,311	36,663	7.2
(b) Operating profit after tax reported for the first half year	6,480	5,490	18.0
(c) Sales reported for the second half year	37,806	34,784	8.7
(d) Operating profit after tax reported for the second half year	4,011	7,481	(46.4)

18 A breakdown of the annual dividend (in doallar value) for the issuer's latest full year and its previous full year

The directors recommend a first and final one-tier exempt ordinary dividend of 0.8 cents for the year ended 31 March 2013, subject to shareholders' approval. Details are as follows:

	FY2013	FY2012
Type of Dividend	Cash	Cash
Dividend per share	0.8 cents	8.4 cents
Annual Dividend (S\$'000)	3,456	25,300

For comparative purpose, dividend per share for the periods reported on have been computed based on annual dividend for such periods divided by the number of shares (adjusted for the sub-division of each share in the existing issued share capital of our Company into 100 shares as described in part 1(d)(ii) above).

19 Disclosure of person occupying a managerial position in the issuer of any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704 (13).

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Teo Sze Ting, Jessica	34	Daughter of Teo Bee Yen (deemed Substantial Shareholder)	Marketing & Sales Director. Head of marketing and sales department, assists the CEO to formulate marketing and sales strategies, conducts marketing activities to promote our products and services to local and overseas markets, sources for sales opportunities. Position held since 2008.	NA
Teo Sze Yao, Jayden	29	Son of Teo Bee Kheng (Executive Director and deemed Substantial Shareholder)	Senior Sales Manager. Manages the sales support team and provides sales support. Position held since 2013.	Change in position held from Sales Manager to Senior Sales Manager in May 2013
Teo Sze Purn, Terry	28	Son of Teo Bee Kheng (Executive Director and deemed Substantial Shareholder)	Operations Manager. In charge of operations flow between sales, production, logistics & warehouse and provide technical support. Position held since 2011.	NA
Ng Kek Khin, Agnes	48	Sister-in-law of Teo Bee Kheng (Executive Director and deemed Substantial Shareholder)	Assistant Finance Manager. Responsible for treasury operations and payroll function. Position held since 2011.	NA

BY ORDER OF THE BOARD

DESMOND TEO BEE CHIONG

Executive Director and Chief Executive Officer

25 May 2013